

5 STEP GRAIN MARKETING PLAN

Step #1 - Determine your estimated production

		Est	Bushels
	Acres	Yield	To Sell
Crop 1			0
Crop 2			0
Crop 3			0

Crop 1	
Crop 2	
Crop 3	

Enter crops here.

If there are fewer than three crops, enter a blank space in the cell next to the crop number.

Step #2 - Determine your production cost per acre

	Crop 1	Crop 2	Crop 3
Land Prep			
Fertilizer			
Chemicals			
Seed			
Application			
Rent			
Planting			
Harvesting			
Drying			
Price Ins.			
Total/Acre	\$0.00	\$0.00	\$0.00

Do not enter anything in cells shaded gray.

Step #3 - Set a profit goal per acre

	Goal/Acre
Crop 1	
Crop 2	
Crop 3	

Step #4 - Calculate a target price

	Cost/Acre +	Profit/Acre	/Yield/Acre	=	Target
Crop 1	\$0.00	\$0.00	0	=	\$0.00
Crop 2	\$0.00	\$0.00	0	=	\$0.00
Crop 3	\$0.00	\$0.00	0	=	\$0.00

Step #5 - Take Action! Place a Target Order NOW!

